

106 MID-SIZE COMPANIES WITH MOMENTUM

A

[ACRONIS](#) • BOSTON, MA

Storage management solutions for mission-critical applications

[ACTIFIO](#) • BOSTON, MA

Enterprise copy data virtualization platform

[AIRBNB](#) • SAN FRANCISCO, CA

Marketplace for people to list and book accommodations

[APPDYNAMICS](#) • SAN FRANCISCO, CA

Application performance management solutions for highly distributed applications

[APPTIO](#) • SEATTLE, WA

SaaS-based Technology Business Management solutions for the IT field

[ATLASSIAN](#) • SAN FRANCISCO, CA

Collaboration software for teams

[AUTOMATTIC](#) • SAN FRANCISCO, CA

Web development corporation, including Wordpress blog publishing platform

[AVVO](#) • SEATTLE, WA

Legal marketplace, directory, and question and answer forum

B

[BIRCHBOX](#) • NEW YORK, NY

Discovery commerce platform for beauty products

[BIT9](#) • BOSTON, MA

Endpoint and server security

[BITTORRENT](#) • SAN FRANCISCO, CA

Protocol for internet file transfer

[BLUE APRON](#) • NEW YORK, NY

Grocery delivery service company

[BONOBOS](#) • NEW YORK, NY

E-commerce driven clothing brand

[BOX](#) • LOS ALTOS, CA

Enterprise file sharing and cloud content management service

C

[CHARTBOOST](#) • SAN FRANCISCO, CA

Platform for game developers to market their products

[CIPHERCLOUD](#) • SAN JOSE, CA

Cloud information protection solutions for enterprises

[CLEARSLIDE](#) • SAN FRANCISCO, CA

Web based sales communications platform

[CLOUDERA](#) • PALO ALTO, CA

Apache Hadoop-based software and training

[CLOUDFLARE](#) • SAN FRANCISCO, CA

Content delivery network and distributed domain name server service

[CODE42 SOFTWARE](#) • MINNEAPOLIS, MN

Management, backup, storage and protection of digital content

D

[DATASTAX](#) • SANTA CLARA, CA

Distributed database technology built on Cassandra

[DELPHIX](#) • SAN FRANCISCO, CA

Software to provision, manage, and refresh databases

[DOCUSIGN](#) • SAN FRANCISCO, CA

Cloud-based e-signature technology for signing documents online

[DROBO](#) • SAN JOSE, CA

External storage devices for computers for businesses and enterprises

[DROPBOX](#) • SAN FRANCISCO, CA

File-hosting and storage service

E

[ELANCE-ODESK](#) • MOUNTAIN VIEW, CA

Online staffing marketplace connecting freelancers with jobs

[ELASTICSEARCH](#) • LOS ALTOS, CA

Advanced open source search and analytics engine

[ETSY](#) • NEW YORK, NY

Online marketplace for handmade and vintage items

[EVENTBRITE](#) • SAN FRANCISCO, CA

Online marketplace for events

[EVERNOTE](#) • REDWOOD CITY, CA

Cross-device personal digital workspace

F

[FANATICS](#) • JACKSONVILLE, FL

Online retailer of officially licensed merchandise for sports leagues

[FLIPBOARD](#) • PALO ALTO, CA

Digital social magazine for mobile



G

[FOURSQUARE](#) • NEW YORK, NY

Location-based social network

[GIGYA](#) • MOUNTAIN VIEW, CA

Software to consolidate and manage consumer identity and behavior data

[GITHUB](#) • SAN FRANCISCO, CA

Git repository and social network for engineers

[GLASSDOOR](#) • MILL VALLEY, CA

Job, salary, and benefit review platform for job seekers

H

[HOOTSUITE](#) • VANCOUVER, CANADA

Enterprise social media relationship platform

[HORTONWORKS](#) • PALO ALTO, CA

Apache Hadoop software and services

[HOTELTONIGHT](#) • SAN FRANCISCO, CA

Mobile hotel same-day booking application

[HOZZ](#) • PALO ALTO, CA

Online platform for home interior design

I

[INFLECTION](#) • REDWOOD CITY, CA

Big data platform for finding public documents

J

[JASPER WIRELESS](#) • MOUNTAIN VIEW, CA

Solutions to enable operational automation for mobile operators

[JUMIO](#) • PALO ALTO, CA

Enterprise credit card payments validation and ID verification products

[JUSTFAB](#) • LOS ANGELES, CA

Online fashion retailer offering personalized shopping experiences by subscription

K

[KABAM](#) • SAN FRANCISCO, CA

Mobile gaming company developing free-to-play core games

L

[LATTICE ENGINES](#) • SAN MATEO, CA

Cloud-based, data-driven applications for marketing and sales activities

[LITHIUM TECHNOLOGIES](#) • SAN FRANCISCO, CA

Enterprise SaaS for social customer management

[LOOKOUT](#) • SAN FRANCISCO, CA

Mobile protection applications



M

[LUMOSITY](#) • SAN FRANCISCO, CA

Online brain training programs

[LYNDA](#) • LOS ANGELES, CA

Online learning with video tutorials

[MAPR TECHNOLOGIES](#) • SAN JOSE, CA

Enterprise-grade, big data platform

[MARKLOGIC](#) • SAN CARLOS, CA

Software solutions for handling big data applications

[MEDALLIA](#) • PALO ALTO, CA

SaaS-based customer experience management systems

[METASWITCH NETWORKS](#) • SAN FRANCISCO, CA

Technologies that migrate communication networks to open architectures

[MINTED](#) • SAN FRANCISCO, CA

Crowdsourced graphic designs and content

[MIXPANEL](#) • SAN FRANCISCO, CA

Mobile behavior analytics platform

[MONGO DB](#) • NEW YORK, NY

NoSQL and big data database

N

[NASTYGAL](#) • LOS ANGELES, CA

Online fashion destination that sells vintage clothing, shoes and accessories

[NEW RELIC](#) • SAN FRANCISCO, CA

SaaS-based analytics platform for app performance management

[NUTANIX](#) • SAN JOSE, CA

Virtualized datacenter platform

O

[OKTA](#) • SAN FRANCISCO, CA

Identity management service for the enterprise

[ONE KINGS LANE](#) • SAN FRANCISCO, CA

Flash sales site for home décor, furnishings, and accessories

[ONE MEDICAL GROUP](#) • SAN FRANCISCO, CA

Employee wellness assessment and physician primary care services

[OPTIMIZELY](#) • SAN FRANCISCO, CA

Software platform enabling A/B and multivariate testing

P

[PENTAHO](#) • ORLANDO, FL

Big data integration and analytics platform



[PINTEREST](#) • SAN FRANCISCO, CA

Social bookmarking site that visually showcases user interests

[PLEX SYSTEMS](#) • DETROIT, MI

Cloud-based enterprise resource planning technology

[POPSUGAR](#) • SAN FRANCISCO, CA

Content publication network specializing in entertainment, fashion, parenting, fitness and food

[PREZI](#) • SAN FRANCISCO, CA

Cloud-based presentation platform

[PUPPET LABS](#) • PORTLAND, OR

Information technology automation software

[PURE STORAGE](#) • MOUNTAIN VIEW, CA

All-flash enterprise storage systems

Q

[QUALTRICS](#) • PROVO, UT

SaaS insight and survey platform

[QUANTCAST](#) • SAN FRANCISCO, CA

Digital advertising company for marketers

R

[RAPID7](#) • BOSTON, MA

Risk Management Software, IT security data, and analytics solutions

[REDFIN](#) • SEATTLE, WA

Real estate search and brokerage services

[REPUTATION.COM](#) • REDWOOD CITY, CA

Enterprise reputation management

S

[SENDGRID](#) • DENVER, CO

Cloud-based enterprise email delivery service

[SIMPLIVITY](#) • BOSTON, MA

IT infrastructure platform

[SNAPCHAT](#) • LOS ANGELES, CA

Photo and video messaging app

[SONOS](#) • LOS ANGELES, CA

Wireless home multi-room music systems

[SOUNDCLOUD](#) • SAN FRANCISCO, CA

Online audio distribution platform for musicians and listeners

[SPOTIFY](#) • NEW YORK, NY

On-demand music streaming service

[SQUARE](#) • SAN FRANCISCO, CA

Merchant services aggregator and mobile payments



T

[SQUARESPACE](#) • NEW YORK, NY

Consumer focused online publishing tools

[STITCH FIX](#) • SAN FRANCISCO, CA

Personal styling platform

[STRIPE](#) • SAN FRANCISCO, CA

APIs and tools enabling businesses to accept online payments

[SUMO LOGIC](#) • REDWOOD CITY, CA

Cloud-based log management and analytics

[SURVEYMONKEY](#) • PALO ALTO, CA

Cloud-based online survey and questionnaire tool

[TANIUM](#) • BERKELEY, CA

Enterprise security and systems management solution

[TEESPRING](#) • BOSTON, MA

Platform for crowdfunding custom apparel

[TELLAPART](#) • BURLINGAME, CA

Predictive customer analytics platform

[TENABLE NETWORK SECURITY](#) • BALTIMORE, MD

Unified security monitoring solutions for enterprise networks

[THINK FINANCE](#) • DALLAS, TX

Online financial products for underbanked consumers

[THREDUP](#) • SAN FRANCISCO, CA

Online consignment shop

[TILT](#) • SAN FRANCISCO, CA

Group-funding platform for non-profit organizations and activities

[TRIALPAY](#) • MOUNTAIN VIEW, CA

Offer-based payments platform

[TUNEIN](#) • PALO ALTO, CA

Audio streaming service for online radio, talkshows, and news

[TWILIO](#) • SAN FRANCISCO, CA

Voice, VoIP and SMS APIs

U

[UBER](#) • SAN FRANCISCO, CA

Mobile app connecting passengers with drivers for hire

V

[VOX MEDIA](#) • WASHINGTON, D.C.

Online publisher focused on sports, personal technology and gaming



W

[WARBY PARKER](#) • NEW YORK, NY

Vintage-inspired eyeglasses and sunglasses

[WEEBLY](#) • SAN FRANCISCO, CA

Website and online store creation tools

[WEWORK](#) • NEW YORK, NY

Shared space community offering workspace, amenities, services, community, and support

Z

[ZENEFITS](#) • SAN FRANCISCO, CA

Enterprise platform for company HR needs

[ZSCALER](#) • SAN JOSE, CA

Cloud-delivered security services

[ZUORA](#) • FOSTER CITY, CA

Enterprise subscription billing and management

